

Message Text

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43

ACTION H-02

INFO OCT-01 NEA-10 ISO-00 EB-07 COME-00 TRSE-00 MC-02

IGA-02 AID-05 /029 W

----- 035517

R 071415Z MAR 76

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 3952

UNCLAS JIDDA 1684

FOR SENATOR MARK HATFIELD FROM AMBASSADOR

E.O. 11652: N/A

TAGS: EWWT

SUBJECT: EVERGREEN HELICOPTERS, INC.

1. COMMERCIAL ATTACHE MET WITH REPRESENTATIVES OF EVERGREEN DURING LATTER'S VISIT HERE RECENTLY AND ASSURED ALL POSSIBLE ASSISTANCE. THERE ARE OTHER U.S. FIRMS ATTEMPTING TO SELL JIDDA PORT HELICOPTER OPERATION. REGULATIONS RESTRICT DISCRIMINATORY REPRESENTATION ON BEHALF OF ANY ONE FIRM. INCIDENTALLY, ACTION MINISTRY FOR PROJECT IS MINISTRY OF TRANSPORT AND COMMUNICATIONS NOT MINISTRY OF COMMERCE.

2. SAUDI GOVERNMENT HAS WITHIN PAST WEEK CONTRACTED FOR SERVICES FIVE LST'S AND FOR FLOATING DOCKS TO REMEDY PORT SITUATION. HOWEVER, HELICOPTER OPERATION STILL BEING CONSIDERED.

3. WE HAVE CONTACTED MR. ABO SHAMI AND OFFERED SUPPORT WHERE POSSIBLE. MR. ABO SHAMI HAS REQUESTED EMBASSY TO SUGGEST TO SAG AUTHORITIES THAT EVERGREEN PRICE CAN BE LOWERED. NOT KNOWING WHAT ORIGINAL OFFER IS (EVEN IF WE DID, INTERVENTION OF THIS ORT IN SPECIFICS OF NEGOTIATIONS IS BEYOND OUR PURVIEW), WE SUGGESTED THAT ABO SHAMI AND EVERGREEN TOGETHER

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AGREE ON AND SUBMIT NEW PRICE OFFER, CONSIDERING

HIGH COST OF ANY OPERATION HERE, AND CALCULATE LOCAL
INFLATION RATE.
PORTER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, CARGO HANDLING, HELICOPTERS, PRICES, PORT FACILITIES
Control Number: n/a
Copy: SINGLE
Draft Date: 07 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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From: JIDDA
Handling Restrictions: n/a
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Review Date: 31 AUG 2004
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Margaret P. Grafeld
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04 MAY 2006

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Subject: EVERGREEN HELICOPTERS, INC.
TAGS: EWWT, SA, US, EVERGREEN HELICOPTERS INC
To: STATE
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